

Based in Sembrancher in the canton of Valais, BIAR SA has been designing and manufacturing industrial sampling valves and systems for the chemical and petrochemical industries since 1983. BIAR SA is a trusted international supplier of inline sampling valves, reactor sampling systems, as well as tailor-made sampling solutions. To strengthen our sales team, we are looking for:

**TECHNICAL SALES ADVISOR  
INSIDE SALES  
(80 - 100%)**

**TASKS**

Working in support of the commercial department you will be responsible for the following activities:

- Providing technical support to our international business partners
- Advising customers by phone or email
- Preparing files and formatting customer quotations
- Follow-up on open requests and sales opportunities
- Processing customer orders
- Handling customer complaints
- Performing various administrative tasks related to sales

This position and its responsibilities are expected to evolve over time.

**YOUR PROFILE**

- Commercial education – Swiss Federal Certificate of Competence (CFC) commercial apprenticeship / diploma or equivalent
- Strong interest in technology or specific industry-related knowledge
- Experience or additional training in inside sales (preferred)
- Proficiency in Microsoft Office Suite
- Good knowledge of German and English (minimum B2 level)
- Autonomous and a strong team player

**WE OFFER**

- A varied and engaging role in an international and multicultural environment
- A pleasant and family-oriented working atmosphere based on trust and transparency
- Modern work tools
- Thorough internal training provided by an experienced team
- An active employee retention policy with a long-term commitment to our staff

**Start date:** immediately or by arrangement

**Place of work:** CH-1933 Sembrancher (Valais)

**Contact:** CV and covering letter to : [job@biar.com](mailto:job@biar.com)

Applications that do not meet the above criteria will not be considered.