

Based in Sembrancher, Valais, BIAR SA has been dedicated since 1983 its activities to designing and producing industrial sampling systems (valves) for the chemical and petrochemical industries. BIAR SA offers internationally inline valves, reactor samplers, tailor made sampling solutions as well as gas samplers. To strengthen our sales team, we are looking for a

A TECHNICAL SALES ADVISOR (80 - 100 %)

TASKS

In support of the Area Manager, your activities will include

- Technical support for our international business partners
- Customer advice by telephone or e-mail
- Preparing files and formatting customer bids
- Follow-up of files and sales opportunities
- Order processing
- Claims management
- Sales-related administrative tasks
- Visit customers and/or partners for around 10% of your time

This function and these tasks can evolve

YOUR PROFILE

- Commercial education
- Technical or industry-specific knowledge with a CFC in a technical field (or equivalent training)
- Experience or additional training in inside sales (desirable)
- Proficiency in the Office suite
- Good knowledge of German (C2) and English (B2/C1)
- Autonomous with good teamwork skills

WE OFFER

- A varied and interesting job in an international and multicultural context
- The opportunity to join a 40-year success story in an owner-managed company with short decision-making processes.
- A pleasant, family-oriented working environment based on trust and transparency.
- Modern work tools and the possibility of working from home.
- A thorough introduction by an experienced team

Start date: immediately or as agreed

Place of work: CH-1933 Sembrancher (Valais)

Contact: CV and covering letter to: job@biar.com

Applications that do not meet the above criteria will not be considered.